



IREM Institute of Real Estate Management

CENTRAL COAST - CHAPTER 102

FRIENDS OF IREM APPLICATION

Dear Prospective Friends of IREM®,

The Central Coast Friends of IREM® program enables participating service providers to expand their business opportunities by providing access to real estate professionals in a variety of programs, publications and social events throughout the year.

Friends are pre-screened providing references, proof of proper licenses and proof of insurance. Participation is not automatic; applications are submitted and reviewed prior to approval annually.

Unlike other industry programs, participating in our Friends program is limited. Only **TWO** companies per business category are permitted in the program. By limiting participation to **TWO** Friends per category, each Friend realizes the benefit of an exclusive networking program.

Returning Friends from the prior year (in sold out categories) have first right of refusal in their category.

Prospective Friends of IREM firms (in business categories having less than two firms) may attend two IREM Central Coast events per year for evaluation of the opportunities.

Please review the Friends of IREM application for further details.

IREM Central Coast is strongly committed to promoting and maintaining strong business relationships between Friends and IREM members. Accordingly, solicitation efforts at any Friends or chapter function are strongly discouraged.

Please contact us if you have any questions at info@irem102.org or 805-318-3218.

Best Regards,

A handwritten signature in blue ink that reads "Patti Mallen".

Patti Mallen, CPM, V.P. Friends of IREM

IREM CENTRAL COAST 102 – CORE PROGRAM

PROGRAM INCLUSIONS:

- Posting of your company by business category on our website, www.irem102.org (includes link to your website) and inclusion of your logo on rotation loop on the homepage.
- Exclusive right to sponsorship opportunities for the year
- Opportunity to submit educational article for inclusion on the website
- Opportunities to attend chapter luncheons at discounted member rate (2 representatives per company)
- Opportunity to sponsor chapter luncheons (first come, first served basis)
- Opportunity to be a sponsor at our Annual Charity Events, Happy Hours and Meetings
- Opportunity to be a sponsor at our Annual Chapter Event
- Opportunity to participate in IREM Central Coast Committees
- Inclusion by business category in annual IREM Central Coast website directory
- Access to online membership directory
- Opportunity to be a “Friends of IREM” advisor and sit on the board for one year

PROGRAM AGREEMENT

The Friends of IREM are not members of the Institute of Real Estate Management (IREM). Only CPM® member (Certified Property Manager)®, ARM (Accredited Residential Manager)®, AMO® (Accredited Management Organization)®, Associate Members and those employed in the property management field may be members of the Institute of Real Estate Management. By signing below, I agree that I shall not promote or advertise myself, or my company as a member of IREM. I understand that, if approved as a Friend of IREM, I may use the name of the Institute and/or its acronym IREM only in conjunction with the words Friends of IREM or I may use the Friends of IREM logo, which is a benefit of The Program.

The Friends of IREM program is not an IREM National program, but solely and exclusively under the direction and administration of the Central Coast Chapter No. 102. All rules, regulations, privileges and penalty costs, fees, changes modifications and such, are under the sole discretion of the Central Coast Chapter.

I understand that all sponsorship opportunities under the Friend of IREM program is subject to first right of refusal by previous year's sponsors.

I understand that payments for sponsorship opportunities and events must be made within 60 days of commitment, or I forfeit eligibility to participate in future sponsorship opportunities and events until past due payments are made current with IREM Central Coast.

I understand that as a Friend of IREM I am limited to only promoting my own company. I will not promote any other company except for the company name that is listed on my application.

Companies participating in the Friends of IREM program are expressly prohibited from copying, reproducing, mailing or distributing in any manner, any proprietary information such as (but not limited to) IREM rosters, mailing labels, and/or directories whether such activity is for use within the participating company or for others.

These activities, as well as any work or bidding found to be fraudulent, deceptive or unethical, can result in immediate termination from The Program without refund, or restitution for benefits not yet received. IREM Central Coast specifically reserves the right to seek legal recourse to the fullest extent under the law for these or other actions it deems harmful to The Program or to its members. IREM Central Coast reserves the right to publish the names of Program violators.

MINIMUM STANDARDS:

In order to benefit from the Friends of IREM program, I agree that my company's level of participation should meet the following requirements:

BASIC CORE PROGRAM

IREM Friends of IREM- Member ("FOI")

\$499 Annual Fee

Please note:

- **FOI members will be limited to 10 from Ventura, 10 from Santa Barbara and 10 from San Luis Obispo area**
- **FOI Members will be limited to 2 per category**
- **You must be recommended by 2 IREM Central Coast members, see below**
- **IREM Chapter No. 102 reserves the right to limit terms**

Name

Company

Date

GENERAL COMPANY INFORMATION

BUSINESS INDUSTRY

CATEGORIES

- Advertising
- Air Conditioning (See HVAC)
- Asbestos Abatement
- Arbor Care (See Tree Services)
- Architecture & Engineering
- Asphalt Maintenance/Repair/Construction
- Attorney
- Banking
- Communications
- Computers/Software
- Credit Reporting/Talent screening
- Doors/Door Services
- Electrical
- Elevator Services
- Emergency Restoration Services
- Environmental Remediation
- Financial Planning
- Fire Protection
- General Contractor
- Heating (See HVAC)
- Infrared Inspectors
- Janitorial Services
- Landscape Services
- Office Furniture
- Painting & Wallcovering
- Parking Lot Maintenance/Repair (see Asphalt)
- Parking Lot Operations
- Plumbing
- Printing
- Property Maintenance
- Property Tax Services/Consulting/ Appeals
- Roofing Consultant
- Roofing Contractor
- Roofing Distributor
- Screening Services-Tenant
- Security Services
- Signage
- Sweeping Services
- Tree Services- Pruning/Removal/Maintenance/ Installation
- Uniform Rental/Direct Sales
- Waterproofing
- Window Cleaning/Maintenance
- Window Repair/Replacement

(MAIN CONTACT FOR IREM 102 OFFICE USE & SPONSORSHIP OPPORTUNITIES)

COMPANY NAME: _____ YEAR EST: _____

MAIN CONTACT: _____ TITLE: _____

BUSINESS ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

BUSINESS PHONE: _____ BUSINESS FAX: _____

EMAIL ADDRESS: _____

PRIMARY COMPANY CATEGORY: _____

ADDITIONAL COMPANY CATEGORY \$200 _____

CURRENT INSURANCE COVERAGE (PLEASE ATTACH A COPY OF COVERAGE WITH APPLICATION)

GENERAL LIABILITY \$2MM WORKMANS COMPENSATION

PROFESSIONAL LICENSE/REGISTRATION NUMBERS

LICENSE NUMBER: _____ VALID THRU: _____ / _____

BUSINESS LICENSE: _____ VALID THRU: _____ / _____

CONTRACTOR'S LICENSE: _____ VALID THRU: _____ / _____

OTHER: _____

#1 IREM CPM® AND/OR ARM® REFERENCES—REQUIRED FOR NEW FRIENDS OF IREM

NAME: _____

COMPANY: _____ PHONE NUMBER: _____

#2 IREM CPM® AND/OR ARM® REFERENCES—REQUIRED FOR NEW FRIENDS OF IREM

NAME: _____

COMPANY: _____ PHONE NUMBER: _____

INVOICE- ADVERTISING & PROMOTIONS

FRIENDS OF IREM CENTRAL COAST - BASIC CORE PROGRAM PACKAGE

TOTAL AMOUNT DUE **\$499**

Please circle:

Payment Method: **Check** **Visa/Master Card** **AMEX**

For Checks please mail to:

IREM Chapter 102
P.O. Box 4187
Santa Barbara, CA 93140

For credit card payment please provide the phone number you would like us to call for processing

(Do not write card# here) Name _____ Phone _____

Date _____

IREM CENTRAL COAST-COMMITTEE VOLUNTEER FORM

A professional association such as ours depends on its members' participation to continue as a viable organization. You can become part of our work by volunteering for one of our committees. Get involved by serving on a committee!

I am interested in serving on the committee(s) selected below: **Please CIRCLE**

MEMBERSHIP
PARTICIPATION

MEMBERSHIP
DEVELOPMENT

CANDIDACY

PUBLIC RELATIONS/IT

GOLF TOURNAMENT

LEGISLATIVE AFFAIRS

NEWSLETTER

FRIENDS OF IREM PROGRAM

INCOME & EXPENSE
SUBMISSIONS

INSTALLATION & AWARDS
EVENTS